

# SERVICE EXCHANGE

POWERED BY MEGAPORT

## Future Proof Your IT Architecture

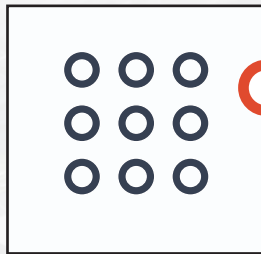
Service Exchange from Digital Realty is an advanced interconnection solution that enables seamless, on-demand, direct access to multiple clouds and networks.

Service Exchange is powered by Megaport, bringing together the core strengths of both companies.

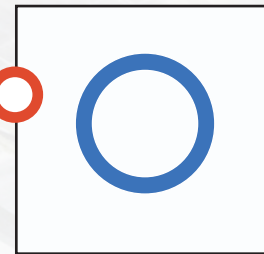
- Digital Realty's high availability data center offerings span from single rack colocation to multiple megawatt deployments across the globe, to suit your current needs and enable future growth.
- Megaport, the leading provider of elastic interconnection, has developed a platform that will keep pace with innovative cloud technologies and continue to expand to new markets.

### Secure, High-Performance Private Connections

Remove the Public Internet from the connectivity equation to your IaaS, PaaS and SaaS providers



Colocation



Scale

### Local Connections to On-Campus Cloud Providers

Take advantage of optimized latency, redundancy, security and performance

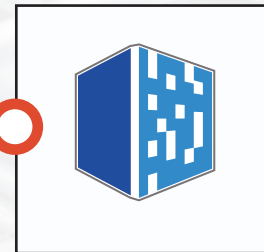
Connected Campus

### Multi-Cloud Connectivity

Simplify provisioning and management across multiple cloud platforms and regions by leveraging one port with many virtual connections



Major Cloud Providers



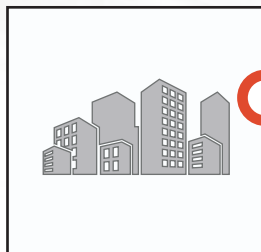
Digital Realty Extended Footprint

### Multiple Locations to Meet Your Requirements

Increase efficiency with fixed cost pricing to access cloud ecosystems from more economical facilities further from costly Internet gateways

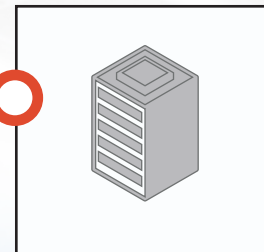
### Extended access from your regional facilities

Leverage Network Providers on our platform to privately connect to dense cloud ecosystems



Office Locations

POWERED BY MEGAPORT



3rd Party Data Centers

### Connectivity beyond Digital Realty's Ecosystem

Easily connect to service providers and partners on the Megaport network outside of your data center facility

### Bandwidth-On-Demand

Provision your connectivity to cloud services in real-time using our MarketplacePORTAL



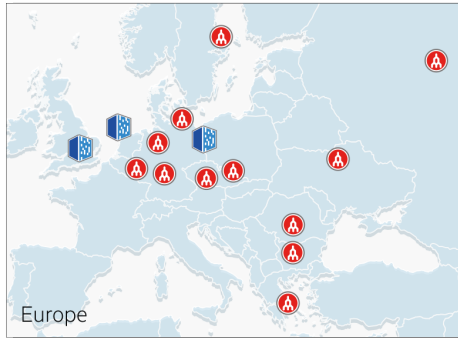
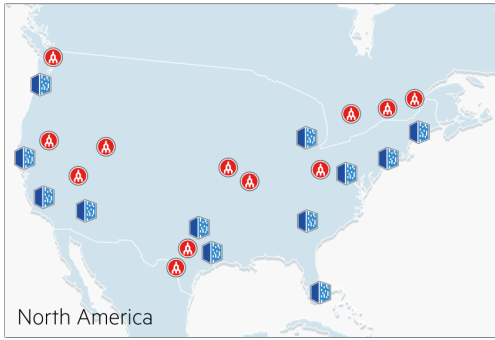
### Flexible Bandwidth with No Term Lock-Ins



On a daily or monthly basis, consume what you need when you need it without locking into static bandwidth at higher rates

MarketplacePORTAL



DIGITAL REALTY



Service Exchange Markets	
 <b>Available</b> Ashburn Amsterdam Atlanta Boston Chicago Dallas Frankfurt Houston London Los Angeles Miami New York Phoenix Portland San Francisco	 <b>Additional Megaport Locations</b> Adelaide Athens Auckland Austin Berlin Brisbane Bucharest Canberra Cincinnati Denver Düsseldorf Hamburg Hamilton Hong Kong Kansas City Kiev Las Vegas Luxembourg Melbourne Montreal Moscow Munich Perth Quebec City Sacramento San Antonio Seattle Sofia Stockholm St. Louis Sydney Toronto Vienna Wellington

## Frequently Asked Questions

### Why is Service Exchange important to my business?

A recent survey from Rightscale indicates that 82% of Enterprises are adopting a multi-cloud strategy, citing security, managing multiple clouds, and lack of resources as the top 3 challenges in leveraging the cloud effectively. Service Exchange accelerates adoption of cloud architectures by simplifying private access to multiple clouds.

### What value does Service Exchange provide?

Service Exchange future proofs your IT architecture with a secure, highperformance private interconnection service, enabling scalability and flexibility of public and multi-cloud deployments.

### How are companies using Service Exchange today?

- Maintaining strict security and compliance policies for any application that requires dedicated and private network connectivity to the cloud.
- Addressing spikes in computing power by using Service Exchange to connect to clouds as needed.
- Instituting an effective back-up or disaster recovery strategy for customer data in a cloud-based storage environment.
- Simplifying provisioning and management of their multi-cloud connectivity requirements with IaaS, PaaS and SaaS providers



Megaport is a global leader and pioneer in elastic interconnection. Established in 2013 and founded by Bevan Slattery, Megaport built the world's first SDN-based neutral elastic fabric changing the way enterprises, networks, and services interconnect. The high demand for interconnects and the need to change the way bandwidth is acquired has pushed Megaport into new markets including the U.S., where Megaport has completed its core deployment, and Europe, where deployments are currently underway. To learn more about Megaport, please visit: [www.megaport.com](http://www.megaport.com).

*Megaport, Virtual Cross Connect, and VXC are trademarks and registered trademarks of Megaport and its affiliates.*

### How do I order Service Exchange?

- Order a port through your sales rep. You will have the option of ordering a second port for redundancy.
- Once Digital Realty provisions the port(s), you can order VXC's (Virtual Cross Connects) via Service Exchange on the MarketplacePORTAL to make connections to the cloud services you've established with a cloud provider.
- Manage your connections to optimize network capacity for your workloads by increasing or decreasing the bandwidth of VXC's.

### Can I connect to other data centers using Service Exchange?

Participants on Service Exchange can establish connections to multiple data centers in the Digital Realty ecosystem and beyond through the Megaport fabric.

### Where can I go to find more information?

Please visit our website to view the Service Exchange video and schedule a demo: <http://www.digitalrealty.com/services/interconnection/serviceexchange/>  
 To research available cloud providers, please visit the MarketplacePORTAL: <http://www.marketplaceportal.com>



Digital Realty supports the data center, colocation and interconnection strategies of more than 2,300 firms across its secure, network-rich portfolio of data centers located throughout North America, Europe, Asia, Latin America and Australia. Digital Realty's clients include domestic and international companies of all sizes, ranging from cloud and information technology services, communications and social networking to financial services, manufacturing, energy, healthcare and consumer products.

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