



Press Release, 17 August 2011

## Interxion Reports Q2 2011 Results

*Company Announces 19th Consecutive Quarter of Sequential Quarterly Growth in Revenue and Adjusted EBITDA*

**AMSTERDAM 17 August 2011** – Interxion Holding NV (INXN : NYSE), a leading European provider of carrier-neutral colocation data centre services, announced its results today for the three months ended 30 June 2011.

### Highlights

- Revenue increased by 19% to €60.0 million (Q2 2010: €50.4 million)
- Adjusted EBITDA increased by 19% to €23.3million (Q2 2010: €19.6 million)
- Adjusted EBITDA margin increased to 38.9% (Q2 2010: 38.8%)
- Net profit of €5.2 million (Q2 2010: €4.0 million)
- Capital Expenditures of €16.2 million during the quarter
- Reaffirmed full year 2011 guidance

“The second quarter of 2011 was Interxion’s 19th consecutive quarter of sequential quarterly growth in revenue and Adjusted EBITDA,” said Chief Executive Officer David Ruberg. “We saw 19% organic revenue growth and continued growth in Adjusted EBITDA margins. We remain confident in the market opportunity for our services and continue to invest for future growth with expansion projects already underway or completed this year in seven of our 11 countries.”

A listing of the company’s expansion projects is provided as a table at the end of this release.



Press Release, 17 August 2011

## Quarterly Review

Revenue for the second quarter of 2011 was €60.0 million, a 19% increase over the second quarter of 2010 and a 4% increase from the first quarter of 2011. Recurring revenue was 94% of total revenue.

Cost of sales for the second quarter increased by 15% to €25.5 million, producing an increased gross profit margin of 57.5% compared to 56.0% in the same quarter of 2010. Sales and marketing costs in the second quarter were €4.6 million, up 29% as a result of the company's continued investment in its market segmentation strategy. General and administrative costs, excluding depreciation, amortisation, impairments, exceptional general and administrative costs, and share-based payments were €6.6 million, an increase of 29% and were impacted by the onset of public company costs. Depreciation, amortisation, and impairments increased by 28% to €9.6 million.

Net financing costs for the second quarter of 2011 were €6.0 million, compared to €4.8 million in the second quarter of 2010 as a result of the €60 million bond tap in November 2010.

Net profit was €5.2 million in the second quarter of 2011, up 32% from the second quarter of 2010.

Adjusted EBITDA for the second quarter of 2011 was €23.3 million, up 19% year over year. Adjusted EBITDA margin expanded to 38.9% as the company's increased scale provided greater operating leverage.

Cash generated from operations, defined as cash generated from operating activities before interest and corporate income tax payments and receipts, was €23.0 million. Net cash used in investing activities was €108.0 million, reflecting €16.2 million of capital expenditures and €90.0 million in short term investments. As announced on August 3, the company has begun building its seventh data centre (PAR7) in the Paris metropolitan area. The new facility is being built to meet the demands of



Press Release, 17 August 2011

customers who will benefit from Interxion's existing connectivity options of more than 70 carriers and the leading Internet exchange in France, France-IX.

Cash and equivalents and short term investments were €232.0 million, up from €99.1 million at year end.

Equipped space at the end of the second quarter 2011 was 61,500 square metres. Utilisation rate, the ratio of revenue-generating space to equipped space, was 74%, up from 73% both sequentially and year over year.

## Business Outlook

The company today also reaffirmed its outlook for 2011:

Revenue	€239 million - €245 million
Adjusted EBITDA	€91 million - €95 million
Capital Expenditures	€140 million - €160 million

## Conference Call to Discuss Results

The company will host a conference call at 8:30 a.m. ET (1:30 p.m. BST) today to discuss results for the second quarter 2011.

To participate on this call, U.S. callers may dial toll free 1-866-966-9439; callers outside the U.S. may dial direct +44 (0) 1452 555 566. The conference ID for this call is 88641994. This event also will be webcast live over the Internet in listen-only mode at [investors.interxion.com](http://investors.interxion.com).

A replay of this call will be available shortly after the call concludes and will be available until 24 August 2011. To access the replay, U.S. callers may dial toll free 1-866-247-4222; callers outside the U.S. may dial direct +44 (0) 1452 55 00 00. The replay access number is 88641994#



Press Release, 17 August 2011

## **Forward Looking Statements**

This press release contains forward-looking statements that involve risks and uncertainties. Actual results may differ materially from expectations discussed in such forward-looking statements. Factors that might cause such differences include, but are not limited to, the difficulty of reducing operating expenses in the short term, inability to utilise the capacity of newly planned data centres and data centre expansions, significant competition, the cost and supply of electrical power, data centre industry over-capacity, performance under service level agreements and other risks described from time to time in Interxion's filings with the Securities and Exchange Commission. Interxion does not assume any obligation to update the forward-looking information contained in this press release.

## **Adjusted EBITDA**

EBITDA is defined as operating profit plus depreciation, amortisation and impairment of assets. We define Adjusted EBITDA as EBITDA adjusted to exclude share-based payments and exceptional and non-recurring items, and to include share of profits (losses) of non-group companies. We present EBITDA and Adjusted EBITDA as additional information because we understand that they are measures used by certain investors and because they are used in our financial covenants in our €50 million revolving credit facility and €260 million 9.50% Senior Secured Notes due 2017. However, other companies may present EBITDA and Adjusted EBITDA differently than we do. EBITDA and Adjusted EBITDA are not measures of financial performance under IFRS and should not be considered as an alternative to operating profit or as a measure of liquidity or an alternative to net income as indicators of our operating performance or any other measure of performance derived in accordance with IFRS.

A reconciliation of Adjusted EBITDA to operating profit is provided in the Notes to Consolidated Income Statement: Group Metrics.



Press Release, 17 August 2011

- ENDS -

### **About Interxion**

Interxion is a leading provider of carrier-neutral colocation data centre services in Europe, serving over 1,200 customers through 28 data centres in 11 European countries. Interxion's uniformly designed, energy-efficient data centres offer customers extensive security and uptime for their mission-critical applications. With connectivity provided by 350 carriers and ISPs and 20 European Internet exchanges across its footprint, Interxion has created content and connectivity hubs that foster growing customer communities of interest. For more information please visit [www.interxion.com](http://www.interxion.com) .

### **For More Information**

#### **Investors:**

Jim Huseby

Investor Relations +1-813-644-9399

[IR@interxion.com](mailto:IR@interxion.com)

Press Release, 17 August 2011

**INTERXION HOLDING NV  
CONSOLIDATED INCOME STATEMENTS**

(in €'000 - except per share data and where stated otherwise)  
(unaudited)

	Three Months Ended		Six Months Ended	
	30-Jun 2011	30-Jun 2010	30-Jun 2011	30-Jun 2010
<b>Revenue</b>	<b>60,023</b>	<b>50,363</b>	<b>117,915</b>	<b>98,178</b>
Cost of sales	(25,522)	(22,149)	(50,302)	(43,922)
<b>Gross profit</b>	<b>34,501</b>	<b>28,214</b>	<b>67,613</b>	<b>54,256</b>
Other income	115	118	242	226
Sales and marketing costs	(4,591)	(3,557)	(8,803)	(6,882)
General and administrative costs	(16,496)	(13,103)	(33,795)	(25,936)
<b>Operating profit</b>	<b>13,529</b>	<b>11,672</b>	<b>25,257</b>	<b>21,664</b>
Finance income	902	186	1,415	265
Finance expense	(6,888)	(4,962)	(13,989)	(18,520)
<b>Profit before taxation</b>	<b>7,543</b>	<b>6,896</b>	<b>12,683</b>	<b>3,409</b>
Income tax expense	(2,319)	(2,929)	(4,651)	(4,176)
<b>Net profit/(loss)</b>	<b>5,224</b>	<b>3,967</b>	<b>8,032</b>	<b>(767)</b>
<i>Basic earnings per share: (€) <sup>(i)</sup></i>	<i>0.08</i>	<i>0.09</i>	<i>0.13</i>	<i>(0.02)</i>
<i>Diluted earnings per share: (€) <sup>(i)</sup></i>	<i>0.08</i>	<i>0.08</i>	<i>0.12</i>	<i>(0.02)</i>
Number of shares outstanding at the end of the period (shares in thousands)	65,619	44,351	65,619	44,351
Weighted average number of shares for Basic EPS (shares in thousands)	65,579	43,999	62,398	44,351
Weighted average number of shares for Diluted EPS (shares in thousands)	67,536	46,792	64,534	47,567

(i) Number of shares have been adjusted to take account of the 1 for 5 reverse stock split which took place on 2 February 2011.

# interxion™

Press Release, 17 August 2011

**INTERXION HOLDING NV**  
**NOTES TO CONSOLIDATED INCOME STATEMENT: SEGMENT INFORMATION**  
(in €'000 - except where stated otherwise)  
(unaudited)

	Three Months Ended		Six Months Ended	
	30-Jun	30-Jun	30-Jun	30-Jun
	2011	2010	2011	2010
<b><u>Consolidated</u></b>				
Recurring revenue	56,244	47,189	110,386	91,918
Non-recurring Revenue	3,779	3,174	7,529	6,260
<b>Revenue</b>	<b>60,023</b>	<b>50,363</b>	<b>117,915</b>	<b>98,178</b>
<b>Adjusted EBITDA</b>	<b>23,321</b>	<b>19,561</b>	<b>45,531</b>	<b>37,005</b>
<b>Gross Margin</b>	<b>57.5%</b>	<b>56.0%</b>	<b>57.3%</b>	<b>55.3%</b>
<b>Adjusted EBITDA Margin</b>	<b>38.9%</b>	<b>38.8%</b>	<b>38.6%</b>	<b>37.7%</b>
Total assets	702,513	460,103	702,513	460,103
Total liabilities	395,984	321,766	395,984	321,766
Capital expenditures <sup>(iv)</sup>	(16,240)	(24,947)	(35,364)	(53,597)
Depreciation, amortisation and impairments	(9,568)	(7,494)	(18,094)	(14,681)
<b><u>France, Germany, Netherlands, and UK</u></b>				
Recurring revenue	33,561	28,277	65,806	54,759
Non-recurring Revenue	2,535	2,183	4,962	4,221
<b>Revenue</b>	<b>36,096</b>	<b>30,460</b>	<b>70,768</b>	<b>58,980</b>
<b>Adjusted EBITDA</b>	<b>17,964</b>	<b>14,714</b>	<b>34,743</b>	<b>27,401</b>
<b>Gross Margin</b>	<b>58.5%</b>	<b>57.8%</b>	<b>58.5%</b>	<b>56.2%</b>
<b>Adjusted EBITDA Margin</b>	<b>49.8%</b>	<b>48.3%</b>	<b>49.1%</b>	<b>46.5%</b>
Total assets	296,740	255,692	296,740	255,692
Total liabilities	86,519	80,840	86,519	80,840
Capital expenditures <sup>(iv)</sup>	(7,090)	(16,444)	(19,430)	(32,083)
Depreciation, amortisation and impairments	(5,753)	(4,470)	(10,899)	(8,981)
<b><u>Rest of Europe</u></b>				
Recurring revenue	22,683	18,912	44,580	37,159
Non-recurring Revenue	1,244	991	2,567	2,039
<b>Revenue</b>	<b>23,927</b>	<b>19,903</b>	<b>47,147</b>	<b>39,198</b>
<b>Adjusted EBITDA</b>	<b>12,165</b>	<b>9,608</b>	<b>24,267</b>	<b>19,376</b>
<b>Gross Margin</b>	<b>61.0%</b>	<b>58.5%</b>	<b>61.0%</b>	<b>59.3%</b>
<b>Adjusted EBITDA Margin</b>	<b>50.8%</b>	<b>48.3%</b>	<b>51.5%</b>	<b>49.4%</b>
Total assets	160,436	141,318	160,436	141,318
Total liabilities	37,139	36,020	37,139	36,020
Capital expenditures <sup>(iv)</sup>	(8,428)	(8,474)	(14,692)	(20,687)
Depreciation, amortisation and impairments	(3,289)	(2,620)	(6,287)	(4,988)
<b><u>Corporate and Other</u></b>				
<b>Adjusted EBITDA</b>	<b>(6,808)</b>	<b>(4,761)</b>	<b>(13,479)</b>	<b>(9,772)</b>
Total assets	245,337	63,093	245,337	63,093
Total liabilities	272,326	204,906	272,326	204,906
Capital expenditures <sup>(iv)</sup>	(722)	(29)	(1,242)	(827)
Depreciation, amortisation and impairments	(526)	(404)	(908)	(712)

*(iv) Capital expenditures represent payments to acquire tangible fixed assets as recorded in the consolidated statement of cash flows as "Purchase of property, plant and equipment".*

# interxion™

Press Release, 17 August 2011

## INTERXION HOLDING NV NOTES TO CONSOLIDATED INCOME STATEMENT: GROUP METRICS

(in €'000 - except where stated otherwise)  
(unaudited)

	Three Months Ended		Six Months Ended	
	30-Jun 2011	30-Jun 2010	30-Jun 2011	30-Jun 2010
<b>1. Reconciliation of adjusted EBITDA</b>				
<b>Adjusted EBITDA</b>	<b>23,321</b>	<b>19,561</b>	<b>45,531</b>	<b>37,005</b>
Income from subleases on unused data centre sites	115	118	242	226
<b>Exceptional income</b>	<b>115</b>	<b>118</b>	<b>242</b>	<b>226</b>
(Increase)/decrease in provision for onerous lease contracts	-	(118)	(18)	(226)
IPO transaction costs <sup>(v)</sup>	-	-	(1,725)	-
Share-based payments	(339)	(395)	(679)	(660)
<b>Exceptional general and administrative costs</b>	<b>(339)</b>	<b>(513)</b>	<b>(2,422)</b>	<b>(886)</b>
<b>EBITDA</b>	<b>23,097</b>	<b>19,166</b>	<b>43,351</b>	<b>36,345</b>
Depreciation, amortisation and impairments	(9,568)	(7,494)	(18,094)	(14,681)
<b>Operating profit</b>	<b>13,529</b>	<b>11,672</b>	<b>25,257</b>	<b>21,664</b>
<b>2. Capacity Metrics</b>				
Equipped space (in sqm)	61,500	55,800	61,500	55,800
Revenue generating space (in sqm)	45,300	40,500	45,300	40,500
Utilisation rate	74%	73%	74%	73%

(v) The IPO costs represent the write off of the proportion of the IPO costs allocated to the selling shareholders at the Initial Public Offering.

Press Release, 17 August 2011

**INTERXION HOLDING NV**  
**CONSOLIDATED BALANCE SHEET**  
(in €'000 - except where stated otherwise)  
(unaudited)

	<b>As at</b>	
	<b>30-Jun</b>	<b>31-Dec</b>
	<b>2011</b>	<b>2010</b>
<b>Non-current assets</b>		
Property, plant and equipment	359,543	342,420
Intangible assets	8,654	6,005
Deferred tax assets	40,997	39,841
Other non-current assets	3,765	3,709
	<b>412,959</b>	<b>391,975</b>
<b>Current assets</b>		
Trade and other current assets	57,583	55,672
Short-term investments	90,000	-
Cash and cash equivalents	141,971	99,115
	<b>289,554</b>	<b>154,787</b>
<b>Total assets</b>	<b>702,513</b>	<b>546,762</b>
Shareholders' equity		
Share capital	6,562	4,434
Share premium	463,070	321,078
Foreign currency translation reserve	4,041	4,933
Accumulated deficit	(167,144)	(175,176)
	<b>306,529</b>	<b>155,269</b>
<b>Non-current liabilities</b>		
Trade payables and other liabilities	10,011	7,795
Deferred tax liabilities	1,484	660
Provision for onerous lease contracts	11,947	13,260
Borrowings	257,169	257,403
	<b>280,611</b>	<b>279,118</b>
<b>Current liabilities</b>		
Trade payables and other liabilities	109,349	106,038
Current tax liabilities	1,544	868
Provision for onerous lease contracts	3,104	3,073
Borrowings	1,376	2,396
	<b>115,373</b>	<b>112,375</b>
<b>Total liabilities</b>	<b>395,984</b>	<b>391,493</b>
<b>Total liabilities and shareholders' equity</b>	<b>702,513</b>	<b>546,762</b>

Press Release, 17 August 2011

**INTERXION HOLDING NV**  
**NOTES TO THE CONSOLIDATED BALANCE SHEET: BORROWINGS**  
(in €'000 - except where stated otherwise)  
(unaudited)

	As at	
	30-Jun 2011	31-Dec 2010
<b>3. Borrowings net of cash and cash equivalents and short-term investments</b>		
<b>Cash and cash equivalents <sup>(vi)</sup> and Short-term investments <sup>(vii)</sup></b>	<b>231,971</b>	<b>99,115</b>
9.5% Senior Secured Notes due 2017 <sup>(viii)</sup>	255,257	254,924
Financial Leases	541	765
Other Borrowings	2,747	4,110
<b>Borrowings excluding revolving credit facility deferred financing costs</b>	<b>258,545</b>	<b>259,799</b>
Revolving credit facility deferred financing costs <sup>(ix)</sup>	(975)	(1,283)
<b>Total Borrowings</b>	<b>257,570</b>	<b>258,516</b>
<b>Borrowings net of cash and cash equivalents and short-term investments</b>	<b>25,599</b>	<b>159,401</b>

*(vi) Cash and cash equivalents includes €3.5 million as of June 30, 2011 and €4.2 million as of December 31, 2010, which is restricted and held as collateral to support the issuance of bank guarantees on behalf of a number of subsidiary companies.*

*(vii) Short-term investments relate to six and nine months deposits.*

*(viii) €260 million 9.5% Senior Secured Notes due 2017 include premium on additional issue and are shown after deducting underwriting discounts and commissions, offering fees and expenses.*

*(ix) We reported deferred financing costs of €1.0 million in connection with entering into our €50 million revolving credit facility which is currently undrawn.*

Press Release, 17 August 2011

**INTERXION HOLDING NV**  
**CONSOLIDATED STATEMENT OF CASH FLOWS**

(in €'000 - except where stated otherwise)  
(unaudited)

	<b>Three Months Ended</b>		<b>Six Months Ended</b>	
	<b>30-Jun</b>	30-Jun	<b>30-Jun</b>	30-Jun
	<b>2011</b>	2010	<b>2011</b>	2010
Profit/(loss) for the period	5,224	3,967	8,032	(767)
Depreciation, amortisation and impairments	9,568	7,494	18,094	14,681
IPO transaction costs	-	-	1,725	-
Provision for onerous lease contracts	(779)	(957)	(1,553)	(1,540)
Share-based payments	339	395	679	660
Net finance expense	5,986	4,776	12,574	18,255
Income tax expense	2,319	2,929	4,651	4,176
	<b>22,657</b>	<b>18,604</b>	<b>44,202</b>	<b>35,465</b>
Movements in trade and other current assets	1,603	(2,289)	(5,680)	2,646
Movements in trade and other liabilities	(1,225)	(1,508)	5,190	823
<b>Cash generated from operations</b>	<b>23,035</b>	<b>14,807</b>	<b>43,712</b>	<b>38,934</b>
Interest paid	(421)	(257)	(12,580)	(978)
Interest received	266	102	537	187
Income tax paid	(465)	(150)	(1,152)	(226)
<b>Net cash flows from operating activities</b>	<b>22,415</b>	<b>14,502</b>	<b>30,517</b>	<b>37,917</b>
<b>Cash flow from investing activities</b>				
Purchase of property, plant and equipment	(16,240)	(24,947)	(35,364)	(53,597)
Disposals of property, plant and equipment	945	-	945	-
Purchase of intangible assets	(2,712)	(133)	(3,106)	(490)
Acquisition of short-term investments	(90,000)	-	(90,000)	-
<b>Net cash flows from investing activities</b>	<b>(108,007)</b>	<b>(25,080)</b>	<b>(127,525)</b>	<b>(54,087)</b>
<b>Cash flow from financing activities</b>				
Proceeds from exercised options	-	-	2,324	-
Proceeds from issuance new shares	(400)	-	142,952	-
Repayment of 'Liquidation Price' to former preferred shareholders	-	-	(3,055)	-
Proceeds/(repayment) bank facilities	-	-	-	(159,046)
Proceeds from Senior Secured Notes and RCF	(206)	(771)	(645)	191,244
Other Borrowings	(849)	(124)	(1,588)	(1,170)
<b>Net cash flows from financing activities</b>	<b>(1,455)</b>	<b>(895)</b>	<b>139,988</b>	<b>31,028</b>
Effect of exchange rate changes on cash	(241)	115	(124)	260
<b>Net movement in cash and cash equivalents</b>	<b>(87,288)</b>	<b>(11,358)</b>	<b>42,856</b>	<b>15,118</b>
Cash and cash equivalents, beginning of period	229,259	58,479	99,115	32,003
<b>Cash and cash equivalents, end of period</b>	<b>141,971</b>	<b>47,121</b>	<b>141,971</b>	<b>47,121</b>

# interxion™

Press Release, 17 August 2011

## INTERXION HOLDING NV Announced Expansion Projects

Market	Project	CAPEX <sup>(x, xi)</sup> (€ million)	Equipped Space <sup>(x)</sup> (Sqm)	Target Completion
Düsseldorf	DUS 1 : Phase 2 Power Upgrade	€ 7	500 <sup>(xii)</sup>	2Q 2011 (completed)
London	LON 1 : Phase 9 Expansion	€ 7	525	2Q 2011 (completed)
Vienna	VIE 1 : Phase 3 Expansion	€ 12	1300 <sup>(xiii)</sup>	3Q 2011
Dublin	DUB 2 : Phase 3 Expansion and Power Upgrade	€ 8	640	4Q 2011
Paris	PAR 7 : Phase 1 New Build	€ 70	4,500	2Q 2012
Various	Upgrades <sup>(xiv)</sup>	€ 12		

(x) CAPEX and Equipped Space are approximate and may change after project completion.

(xi) CAPEX reflects the total for the listed project and may not be all invested in the current year.

(xii) Previously included in equipped space

(xiii) 500 square metres scheduled for completion in 3Q 2011 with the remainder in 2012

(xiv) Upgrades include projects in Frankfurt, Paris, Stockholm and Zurich, each of which is below €5 million.