

## Cloud Connect

Connect your customers to the clouds  
at Interxion

### Key benefits for carriers and data centre providers

- **Speed** — launch cloud connectivity quickly and cost-effectively
- **Convenience** — use a single service that provides access to multiple clouds through an
- **Value-add** — increase the value and relevance of your existing portfolio
- **Revenue generation** — enjoy incremental revenue opportunities through Cloud Connect service resale
- **Control** — maintain control over the sales and billing relationship with your customers
- **Non-competitive provider** — know that Interxion is carrier neutral and won't compete with you for customers

A comprehensive, automated connectivity solution for your customers' hybrid and multi-cloud environments.

Interxion Cloud Connect enables carriers and data centre providers to enhance their customer proposition with direct connections between end-customers' infrastructure and public cloud platforms.

Available at every Interxion data centre, Cloud Connect helps you get to market quickly and cost-effectively by providing ready access to multiple cloud service providers (CSPs).

Cloud Connect's highly available, highly resilient architecture uses private, direct connections to the CSPs — bypassing the public internet — to deliver secure, stable and predictable connectivity. Your customers benefit from an improved experience and optimised performance for their cloud-based applications, hybrid workloads and hybrid data centres.

### Why Interxion Cloud Connect?

Cloud Connect is pre-integrated with a growing list of public clouds. It saves you the time, cost and effort involved in establishing individual connections to multiple CSP nodes and creating those integrations yourself. Our facilities are home to the largest estate of CSP nodes in Europe, making us the leading European data centre operator for CSP connectivity.

## About Interxion: A Digital Realty Company

Interxion: A Digital Realty Company, is a leading provider of carrier- and cloud-neutral data centre services across EMEA. With more than 700 connectivity providers in over 100 data centres across 13 European countries, Interxion provides communities of connectivity, cloud and content hubs. As part of Digital Realty, customers now have access to 49 metros across six continents. For more information, please visit [www.interxion.com](http://www.interxion.com).

### Added value

The Cloud Connect service is a logical extension to your existing service portfolio, helping you maintain relevance, retain customers and reduce churn. The addition of cloud access also provides opportunities to grow your revenues.

### Rapid deployment, easy management

Cloud Connect is instantly available and ready to use. You'll find the self-service portal makes it easy to provision and manage your customers' cloud connections. Service activation is automated and requires no particular technical expertise — you just point, click and provide cloud details. It's also fast — activation takes place within 60 seconds.

In addition, you can use APIs to integrate Cloud Connect with your own customer portal or service management systems for a seamless presentation.

### You're in commercial control

Interxion has no operational, commercial or billing relationship with your customers. You own those relationship, you set the pricing for the cloud connectivity service with them, and you manage and invoice them.

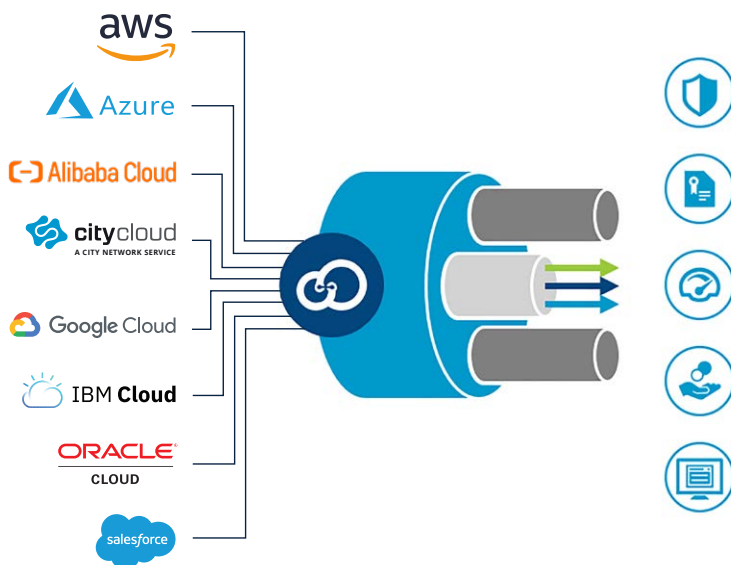
## How Cloud Connect works

Cloud Connect is a layer 2 software-defined network (SDN) that connects Interxion's colocation facilities across 11 European countries. It creates virtual point-to-point circuits from Cloud Connect customer ports to CSP nodes collocated in any of our data centres.

To maintain the security of the Cloud Connect platform, we onboard only CSPs who are capable of secure and private layer 2 networking.

### Resilient by design

Resilience is built in to the Cloud Connect service architecture. We use dual platforms for redundancy, installed in separate physical data centres, with separate power and cooling. Network services are also separate with diverse fibre feeds. And as you'd expect, the service is backed up by a stringent SLA.



### Key benefits for your enterprise customers

- **Data security** — traffic stays off the internet, and VLANs ensure separation of customer traffic to each CSP
- **Improved performance** — for cloud-based applications and hybrid workloads, thanks to dedicated capacity and a low-latency, uncontended network
- **Support for multi-cloud deployments** — through easy connectivity to multiple clouds
- **Fast deployment** — with automated configuration of cloud services
- **Flexibility and agility** — bandwidth can be adjusted in real time



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**Cofounder:** Uptime Institute EMEA chapter. **Founding member:** European Data Centre Association. **Patron:** European Internet Exchange Association. **Member:** The Green Grid, with role on Advisory Council and Technical Committee. **Contributor:** EC Joint Research Centre on Sustainability. **Member:** EuroCloud.

Interxion is compliant with the internationally recognised ISO/IEC 27001 (537141) certification for Information Security Management and ISO 22301 (BCMS 560099) for Business Continuity Management across all our European operations. © Copyright 2021 Interxion. PF-CL-HQ-CCT-HQ-eng-4/21